



# COMPANY PROFILE



**AUDIT & ASSURANCE TAX & CONSULTING BUSINESS VALUATIONS FORENSICS** FINANCIAL ANALYTICS FINANCIAL REPORTING



**INSURANCE INVESTMENTS** HMO / HEALTH FINANCIAL / ESTATE PLANNING **RISK CONSULTING** WEALTH MANAGEMENT **CORPORATE SOLUTIONS** 



TRANSFER PRICING ADVISORY **BUSINESS PROCESS OUTSOURCING BUSINESS REGISTRATION & PERMITS** DOMESTIC & INT'L. BUSINESS ADVISORY **CORPORATE FORMATION & STRUCTURING** LOAN INTERMEDIATION **TAX & PARALEGAL SERVICES EMPLOYEE BENEFITS CONSULTING** 

LEASING PROPERTY MANAGEMENT





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# INTERNATIONAL AFFILIATIONS —









**FIRMS** 

**OPERATING IN** 

ANNUAL **REVENUE US\$3.2 BILLION** 

**PARTNERS** 

+2,300 +25,000

Machica Since 2009. **Group** has been a proud member of the LEA Global, one of the largest international associations in the world with more than 220 firms that focus on accounting, financial and business advisory services. LEA Global firms operate in more than 110 countries giving clients to knowledge. access skills, and experience.

Partners associated with LEA Global firms are recognized for their leadership in respective fields and consistently connect with clients across various industries. LEA Global is based in Minnesota, USA having an annual revenue of more than US\$3.2 billion supported by a global team comprising over +2,300 partners and +25,000 staff members.



Machica FIRM, Inc. through **MG Consulting** is part of Dezan Shira Asian Alliance. Collectively, the Alliance has presence in Hong Kong, China, Singapore, India, Vietnam, Indonesia, Thailand, Malaysia, and Philippines. As the host of the Alliance. Dezan Shira and Associates is the publisher of powerful and widely read Asian Briefing, China Briefing, ASEAN Briefing,

MI"I | MACHICA FIRM, INC



India and Vietnam Briefing, Briefing that chronicle the latest, most updated business intelligence and industry-specific reports. Dezan Shira and Associates can be reached at www.dezshira.com. With the objective of mutual coordination and cooperation, the Alliance is aimed at developing markets for business within Greater Asia and the neighboring Pacific territories.



# **HISTORICAL BACKGROUND**







Year founded: 1999

Classification: Privately-owned.

Machica Tan-Cruz & Co. is a

general professional partnership of Certified Public Accountants while Machica FIRM, Inc. is a domestic stock corporation. Machica FIRM, Inc. operates under trade names:

MAXIN Insurance Agency & Machica Group Consulting

**Founder**: Dr. Michael A. Machica **Website**: www.machicagroup.com

www.maxin.ph

**MACHICA GROUP MEMBER COMPANIES:** 









1999 Set-up first office in Tacloban City.

2003

Bigger office and launched Machica FIRM, Inc.





2018 Machica Group Center Inaugurated







Makati Business Office opened. 2006 Started operations in Metro Manila.

# **VISION, MISSION, AND VALUES**



**TEAM** 

# **VISION**

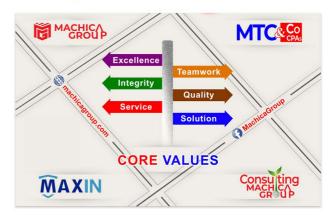
To be an internationally-recognized service group of socially inspiring leaders and professionals passionately driven by best practices and innovations in delivering optimum value to all stakeholders within the Philippine-ASEAN Pacific region.



 $internationally \ recognized \ service \ group$ inspiring leaders professionals best practices all stakeholders all stakeholders Pacific region







# **MISSION**

We shall forge ideal business relationship with business partners and clients.

We shall develop highly motivated, values-driven, and accomplished leaders and professionals.

We shall endeavor consistent leading-edge innovations and organizational excellence.

We shall afford best value to our stakeholders.





# PARTNERS AND CUSTOMERS EXPERIENCES



"From 2006 to 2021, **Machica Tan-Cruz & Co.** had been one of our major providers of professional services. It has highly trusted and easy to work team. We are indeed happy and confident with their services, thus, the longevity in this client relationship."



### Antonio P. Tuviera | Former CEO, TAPE, Inc. / Eat Bulaga



"The team at **Machica Group** has given us nothing less than excellent service and advice in financial reporting and tax compliance since we engaged with them in 2005. They treat us with utmost care beyond the numbers! Please continue the exceptional help and guidance."

Victor A. Domingo | Founder, Domingo Group / Former Secretary, DPWH

"We are glad to partner with the CPA Firm of **Machica Tan-Cruz & Co.** for our assurance and audit needs. Dr. Machica, the lead partner, is effectively responsive to our organization's needs and affords us with his sound advice. He is ably assisted by his equally competent and dedicated team members in the optimal service delivery."



Anacleta D. Aboyme | Former CEO, Rural Bank of Hindang / Director, R.B.A.P



"Dr. Michael Machica and his team have worked and collaborated with Dezan Shira and Associates (DSA) and other member firms of DSA Asian Alliance for over 5 years, providing business support, advisory, finance, payroll, and tax services. The level of service and professionalism has always been reliable and efficient. In fact, we consider them the key to providing clients' professional services needs in the Philippines. We have always enjoyed working with them, and look forward to continuing this close relationship in the years to come."

#### Alberto Vettoretti | Managing Partner, Dezan Shira & Associates



Ms. Leticia Y. Ruiz Treasurer, SL Ruiz Group

"We hold MAXIN Insurance Agency in the high regard as far as customer service goes. We are among the agency's early patrons who are happy with the level of service, not only in keeping with our insurance needs, but also in assisting us with claims settlements."



Mr. Anthony Sewell
Former E.D, Scott Chemicals Holdings Ltd.

"The Machica Group's consulting segment is our major professional services provider in our Philippine subsidiary. From incorporating and obtaining corporate licenses, they are with us in providing accounting, tax, regulatory compliance support services, and corporate secretarial functions at very competitive prices."



Michael Klammer 3D Artist / Ecosystem Advocate

"As an ecosystem advocate, I admire Machica Group's business consulting model which promotes and supports environmentally-sustainable client's projects. Its founder, Dr Machica, is the leading figure of the Economy for the Common Good – Asia Pacific Chapter which advocates a more ethical economic model in which the well being of people and the environment become the ultimate goal of business."

# **SERVICES AND CORE COMPETENCE**







### SPECIALIZED SERVICES

# Loan Intermediation Transfer Pricing CPD Training Provider

PRC CPD PROVIDER # 2018-185

Risk Consulting
Corporate Board Support
Legal Consulting

In house lawyer:

Atty. Jose Joannes S. Bagulaya, JD

INTERNATIONAL & CORPORATE BUSINESS ADVISORY

# **FDI Advisory**

International Business Advisory
Corporate Formation
& Structuring

**REGULATORY COMPLIANCE** 

**BPO / FINANCE / TAX** 

### **INSURANCE SERVICES**

Life / Variable Insurance
Health Insurance
Non-life Insurance & Bonds
Retirement Plans

### **INVESTMENT SERVICES**

Mutual Funds Distribution
Investment Consulting
Wealth Consulting

### OTHER SERVICES

Financial Planning
Medical / HMO
Estate Planning
Corporate Solutions

# MACHICA CO TAN-CRUZ CPAS

# **TAX & CONSULTING**

Tax Planning & Advisory Management Consulting

# **AUDIT & ASSURANCE**

Financial Statements Audit
Financial Reporting
Transaction Advisory
Due Diligence

Internal and Compliance Audit
Forensic Audit

# SERVICES AND CORE COMPETENCE ——





# INTERNATIONAL, CORPORATE, AND TAX SERVICES

We have alliance and tie-ups with consultants across the globe in providing business intelligence, advice, and market information to international investors and multi-national enterprises. Furthermore, we have collaboration with local law firms for corporate and tax matters. We also provide corporate governance support such as independent directorship-risk or audit committee, interim corporate governance or administration, and corporate secretarial works.



### **BPO, FINANCE & TAX SERVICES**

All enterprises—new or established, big or medium-sized, domestic or foreign-owned can leverage on and benefit from our encompassing BPO, Finance, and Tax Services, manned by trained and licensed accountants and tax advisors. By outsourcing such functions, our clients can focus on their strategic and core business model, and save on cost.



# REGULATORY, AND COMPLIANCE SERVICES

Given the various regulatory agencies which have jurisdiction on each business entity, we support our client with regulatory compliance services such as regulatory reporting, business permit processing, compliance with state health insurance, social security, housing fund, immigration, and work permit assistance among others.



# TRANSFER PRICING ADVISORY SERVICES

Our transfer pricing-consulting-services is centered on assisting clients comply with the requirements of OECD, local tax law regulation and in maximizing potential returns at each value chain on an economic entity. We provide robust, practical advice on designing, documenting, and defending our clients' pricing of intercompany transactions.

Our practice leader is a highly skilled finance, audit, and tax professional educated to DBA/Ph.D. level. Furthermore, he completed his post doctorate research (visiting scholar) in transfer pricing in Vienna. He completed Advanced International Tax Program at the Leiden University Tax Center, and Summer Course in International Taxation (cum laude) at JurGrad School of Tax and Business Law of Munster University. Transfer Pricing Course at IMF Academy, an affiliate of Transfer Pricing Associates of TPA Group.

We have alliance partnerships with foreign transfer pricing practitioners who are experts in transfer pricing, valuation, and customs services in their respective jurisdictions. Together, we can support a range of client issues in multiple industries.



# AUDIT AND ASSURANCE SERVICES

We provide audit and assurance services that are value adding. We always keep an open communication with our clients to conclude the engagement in the most efficient manner while addressing clients' unique needs

The strength of our team lies in its collective capabilities, contributing significantly to the integrity of our clients' financial information. Each team member brings a wealth of expertise and a commitment to excellence reinforcing our ability to provide thorough and insightful audits.

We strengthen our process by following company rules and conducting careful quality checks. We adapt this approach for each client, paying close attention to their specific needs. This ensures that our method integrates well with the requirements of our clients, emphasizing our commitment for quality and excellence in our services.



# OTHER SPECIALTY SERVICES

We are happy to support our clients' seize market opportunities, to help them address the challenges of globalization, cross-border trade and investments, technology-enabled commerce, and to protect their assets, and guide to them navigate the maze of regulatory landscape. We have long developed and invested substantial resources on our specialty services, together with our local and foreign associates, and consultants, we provide tailored-fit, niche services and solutions.

Our specialty services include:

- · Business Valuations
- Forensics
- · Financial Reporting
- · Financial/Estate Planning
- · Risk Consulting
- · Wealth Management
- · Corporate Solutions
- · Corporate Formation & Structuring
- · Loan Intermediation
- · Employee Benefits Consulting
- Tax & Paralegal Services
- Trainings (as CPD provider)
- · Online Insurance Platform (www.maxin.ph)



# **BUSINESS PARTNERS**





























accredited with the following government, and regulatory offices for tax and audit practice

# ACCREDITATION













CORPORATE MILESTONES



# **INDUSTRY EXPERIENCE**





Bank & financial services



Hotels & restaurants



BPO / IT companies



Insurance companies, HMOs, & brokers



Hospital & medical services



Importers / Exporters



Energy & electric cooperatives



Consumer goods



Educational / Religious entities



Manufacturing and trading



Shipping / logistics



Chemicals



Entertainment & media



Mining & mining services



Golf & country clubs



Foreign companies (ROHQ, Branch, etc.)



Shared services



Wholesale & retail trade



Holding companies



Foundations / NGOs



Constructions



**Agri-ventures** 



Real estate / housing & condominiums



Professional services



CDA-registered Cooperatives



Manning companies



Filipino & Foreign expats

# **PROFILE OF INTERNATIONAL CLIENTS**



Head office / Parent company locations of MNEs we have served.

# **AFFILIATIONS AND MEMBERSHIPS**

































# SELECTED CLIENTS



SAFEGUARD GLOBAL

















Endress + Hauser

People for Process Automation

























# MACHICA GROUP

# Dr. Michael A. Machica

Managing Partner & Chairman, Machica Tan-Cruz & Co Chief Consultant & Chairman, Machica FIRM, Inc.

Email: chairman@machicagroup.com

Skype: michael.machica Mobile: +63-917-306-0208

**LinkedIn:** ph.linkedin.com/pub/michael-machica **Languages:** English, Filipino, Cebuano, and Waray

International exposures: Asia, Europe, U.S., the Pacific, Australia

#### Specialty

Tax planning and auditing Business and corporate advisory Independent directorship Transfer pricing
Wealth planning
Insurance & risk consulting

#### **Leadership and Career Profile**

Chairman and Managing Director, Machica Group Former Chairman / CFO, Paytaca Former Vice President, Risk Management, BDO Unibank Former Audit Associate, SGV & Co / Ernst & Young Philippines

#### **Awards and Recognitions**

Most Outstanding CEO (Business Sector), ACLADEB
Asia Pacific Entrepreneurs Awards, Enterprise Asia
Business Excellence Certificate, World Confederation of Businesses
Governance & Finance Management, Elite Leadership Award
Best Filipino Achiever in Business Mgt., Golden Globe Awards
Outstanding Professional Award, Superbrands
Outstanding Tax & Accounting Consultant, People's Choice Awards
Client's Choice - Tax Law in the Philippines, Legals Finest 200, U.K.
Outstanding Alumnus, Eastern Visayas State University
Young Achiever in Public Practice, PICPA National Awards
Consistent National Awardee / COT-MDRT, AXA Phils.

#### Int'l. Tax Post-graduate Qualifications & Trainings

Post-doctorate Research in Transfer Pricing (visiting scholar),
Institute for Austrian and International Tax Law, WU Vienna
Transfer Pricing Course, IMF Academy, Netherlands
Advanced Int'l. Tax Law, International Tax Center Leiden, NL
Int'l. Taxation (cum laude), JurGrad School of Tax & Business
Law, Universitat Munster, Germany
Credits in U.S. Business Law and Tax, University of Guam

#### **Formal Degrees**

D.B.A. (summa cum laude), American Management University Ph.D. in Management, with academic and dissertation distinction (summa cum laude equivalent), I.A.M.E.

M.B.A., class valedictorian, outstanding graduate in academics, & with thesis distinction, I.A.M.E.

B.A. major in accounting, cum laude and rank No. 1, E.V.S.U.

#### **Executive Education**

Executive Program on Corporate Management, HIDA, Japan Risk Management for Banking & Financial Services, Indian School of Business in association with Kellogg School of Management Leading Professional Services Firms, University of Cambridge

#### **Post-graduate Certificates**

Int'l. Governance, Nyenrode Corporate Governance Institute, Nyenrode Business University, Netherlands Managing Human Resource of Growing Companies, Ateneo de Manila University

#### **Professional and Academic Involvements**

Former Accountancy Lecturer, EVSU, 1995-1996 Director, Nat'l. Asso. of CPAs in Public Practice, 2011-2013 Various Capacities, PICPA, 2005 to 2023



### **Professional Certificates / Memberships**

Chartered Doctor of Business Admin., CIMS, USA Senior Fellow, RIAcc / RIM, Singapore ASEAN Chartered Professional Accountant Certified Public Accountant, Philippines Certified Investment Solicitor (*Top 1*), Philippines Certified Internal Auditor, IIA, USA Certified Financial Services Auditor, IIA, USA Diplomate in International Management, AAEFI Life & Non-Life Insurance Underwriter, Philippines Certified Estate/Wealth Planner, Philippines

#### **Other International Exposures**

Alternative Economics & Monetary Systems, Vienna International Investment Law, Athens Corporate Credit Analysis, Fitch Learning, Hong Kong Global Entrepreneurship, Handong Global Univ.

Pohang, South Korea 31st Kankeiren-India-Japan Mgt. Program, Osaka Program for Quality Mgt., AOTS - HIDA, Tokyo Ad. Strategic Business Mgt., AF Consult, Sweden







# Joan Tan Cruz, RN

CEO, MAXIN Insurance Agency / MG Consulting / Machica FIRM, Inc.

**Email:** joan.machica@machicagroup.com

**Mobile:** +63-926-717-5493

Languages: English, Filipino, and Waray

International Exposure: Asia

Specialty

Human resource consulting

BPO consulting

Corporate management Insurance and risk consulting

Joan was elevated to the presidency of Machica FIRM, Inc. in 2011, and is concurrently the Finance/HR Head at Machica Tan-Cruz & Co.

She was formerly the Vice President and Head of the Group's Administration, Finance and Human Resource Department. She started with the group's insurance division after her 3-year stint in a universal bank. She is licensed for life and variable insurance, and non-life insurance, with the Insurance Commission; and an AXA Certified Health Specialist. She is a registered nurse and earned units in Master in Health Sciences.

Since 2009, she has completed trainings on *Human Resource* at the Ateneo de Manila University School of Business; *Best Practices in Crafting HR Policies & Contracts*, Center for Global Best Practices; *Advanced Labor Seminar-Workshop for Management: Strengthening the Company's Labor Management Systems, Procedures and Infrastructures* at the Asian Institute of Marketing and Entrepreneurship. At the International Federation of Professional Managers, Joan completed *Certified Human Resource Professional Program* (CHRP), a global recognition of HR professionals with headquarters in U.K.

In 2019, the World Confederation of Businesses conferred upon her 'Excellence in Business Leadership'. Finally, she is a consistent GAMA FLA awardee in her capacity as Unit Manager of AXA Phils. since 2019.

# Ma. Grace A. Machica, CPA, CrFA, MDP

Partner, Machica Tan-Cruz & Co

Email: manila@machicatancruz.com

**Mobile:** +63-917-512-6137

**Languages:** English, Filipino, and Waray

International Exposure: Asia

**Specialty** 

Tax planning Business and corporate advisory Audit and forensic Corporate management



At Machica Tan-Cruz & Co, Grace is the Partner-In-Charge of its Manila and Makati Offices where she leads in audit, tax, and BPO-related engagements. She is a CPA, a Certified Forensic Accountant (CrFA), an associate member of CPA Australia, and has completed the Certified Internal Control Auditor program. She is also registered as an ASEAN Professional Chartered Accountant. She is a member of PICPA and ACPAPP and actively participates in Asia–Pacific conferences. Grace had years of professional experience gained from Valdes Abad & Associates, CPAs (formerly Carlos J. Valdes and Associates, CPAs) in Makati City. At that time, the Firm was the local affiliate of RSM International. In her last year at Valdes, she was the overall audit-incharge. As a Firm scholar, Grace earned her Management Development Program (MDP) executive education at the Asian Institute of Management in April 2014. She completed her BS Accountancy degree at Eastern Visayas State University with one-term cross-enrollment at the De La Salle University, Manila.

In 2019, she was recognized by World Confederation of Businesses with 'Excellence in Quality Management'.





# Ma. Melissa Shyr A. Ocampo, CPA, CBA

Regular Partner

**Email:** melissa.ayles@machicagroup.com

**Mobile:** +63-927-176-6984

**Languages:** English, Filipino, and Waray

Specialty

Tax planning Business and corporate advisory

Audit BPO services

Melissa is a Regular Partner of the Group's East Visayas practice. She handles audit, tax, and business consulting portfolio. She concurrently overseas the firm's quality assurance department.

Melissa is a CPA and is a *cum laude* graduate in Accountancy at Saint Paul School of Professional Studies. She has completed the *Chartered Business Administrator* (ChBA) program as a Firm's scholar in 2012. She also completed *Supervisory and Managerial Seminar and Performance Management through Coaching and Mentoring* given by Router Philippines Market Research and Resource Management in 2011. Further, she completed the PICPA-EVR Quality Assurance Training in 2022.

She started her career in October 2009 as an associate handling both tax and audit engagements. In mid-2012, she was seconded to a foreign client to handle the interim comptrollership of its Philippine branch. She was a recipient of "Most Improved Employee of the Year." Recently, she bagged the 'Leadership Improvement' award.

# Joseph Tan Cruz, CPA, CIA

Consultant (former partner), Machica Tan-Cruz & Co

Email: mail@machicagroup.com

**Mobile:** +63-917-543-4857

**Languages:** English, Filipino, and Waray **International Exposure:** Asia and Europe

#### Specialty

Internal Audit
Banking and finance advisory
Continuing professional development



Joseph completed his degree in Accountancy at Saint Paul School of Professional Studies, *summa cum laude*, and is a recipient of the *highest scholastic trophy award* and *GM Arroyo leadership award*. He placed **second** in the May 2005 CPA board examinations, and also landed in the **Top Five** of the international certification examination for Certified Internal Auditors given in November 2007. He previously taught accounting subjects both in the undergraduate courses and in the CPA review. He also served Procter and Gamble Audit Hub of Asia as an internal auditor. He conducted audits in its offices in Vietnam, Singapore, India, Indonesia, France, and Japan. Aside from his involvement with Machica Tan-Cruz & Co as a consultant, Joseph is a First Vice President for Corporate Banking Sector at a local universal bank. He completed *Accelerated Management Program* at the NUS Business School in Singapore.

Jose Joannes Bagulaya is a litigation lawyer with experience in administrative, civil, and criminal cases, as well as in non-litigation legal matters such as estate settlements and real estate acquisitions and negotiations. He completed his degree in Mass Communication from Central Philippine University, and earned his Juris Doctor degree at Saint Paul School of Professional Studies, Palo, Leyte.

### Atty. Jose Joannes Bagulaya

#### Legal Consultant

Email: bagulaya@taclobanlawyer.com

Mobile: +63-917-620-5180 Languages: English, and Filipino





### Willard Aswigui, CPA, EMBA

Business Development Director, Machica Tan-Cruz & Co / MG Consulting

w.aswigui@machicatancruz.com Email:

+63-917-329-3141 Mobile: Languages: English, Filipino

Specialty

Cash and Treasury Management Financial Accounting

Tax & Compliance

Project / Risk Management Corporate Finance

Willard completed his Executive MBA from Asian Institute of Management. As a licensed CPA, he is a member of PICPA, Institute of Public Accountants, and Financial Executives Institute of the Philippines. He previously served P3OPLE4U, Inc. as Treasurer and CFO. He participated in professional trainings on accounting, tax and treasury, regulatory, and legal environments across multiple jurisdictions

(i.e. Philippines, Hong Kong, BVI and Japan). Aside from his involvement with Machica Tan-Cruz & Co/MG Consulting, Willard is a Board director at CLOUD, Inc., and is the CEO of Konstruct1.

#### CORPORATE SOCIAL RESPONSIBILITY INITIATIVES



inspire elementary pupils

#### M.I.K.E Student **Appreciation Program**

The Machica Group in coordination with the teachers and faculty members of 103 - A Paglaum. Tacloban City conducted a "Student Appreciation Program". The Student Appreciation Program is part of M.I.K.E.'s (Machica Inspires Kids Education) initiatives.



#### **Machica Summer Outing and Back to School Program**

After the hard works during the audit season, the group enjoyed its summer outing in Quinapondan, Eastern Samar, where they also practiced their corporate social responsibility through their "Back to School Program."









### **OFFICES AND BRANCHES**



### **Makati Business Office**

Unit 1101 Cityland 10 Tower 1 156 H. V. dela Costa St., Ayala North Makati City, 1209 Philippines

Telephone No. +63 (2) 8354-3435 Mobile No. +63 917 841 6776

Email: mail@machicagroup.com





# **Manila Office**

2326 A. Marina St., San Andres Bukid, Sta. Ana, Manila, 1017 Philippines

Telephone No. +63 (2) 8354-3435 Mobile No. +63 917 701 6406

Email: manila@machicagroup.com

manila@machicatancruz.com

### **Tacloban Offices**

#### **Machica Group HQ**

121 Independencia St.

Brgy. 51, Tacloban City, 6500 Philippines

Telephone No. +63 53 832 3567 Mobile No. +63 917 321 7754

Email: mail@machicagroup.com,

machicafirm@yahoo.com



#### **Burgos Downtown Office**

204 P. Burgos Street, Brgy. 23-A Tacloban City, 6500 Philippines

Telefax No. +63 53 523 5122, 523 4785 Telephone No. +63 53 523 5022, 832 1782

Mobile No. +63 917 321 7754

Email: mail@machicagroup.com

